

Just World Hypothesis

9.1 Attribution Theory and Person Perception
A. Apply attribution theory to explain motives.
B. Articulate the impact of social and cultural categories on self-concept and relations with others.
C. Anticipate the impact of self-fulfilling prophecy on behavior.

Social Psychology

Social Cognition

Social Influence

Self-Schema

Gender

Ethnicity

Race

False Consensus Effect

Attribution

Internal and External

Actor-Observer Effect

Self-Serving Bias

Self-Fulfilling Prophecy

Fundamental Attribution Error